



# NEIL GLOZIER



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A RENEWABLE ENERGY PROFESSIONAL WITH EXTENSIVE EXPERIENCE ACROSS ALL AREAS OF THE SOLAR INDUSTRY. A PASSION FOR BUILDING SOLID PROFESSIONAL RELATIONSHIPS AND CONTRIBUTING IN THE DEVELOPMENT OF THE RENEWABLE ENERGY SECTOR.

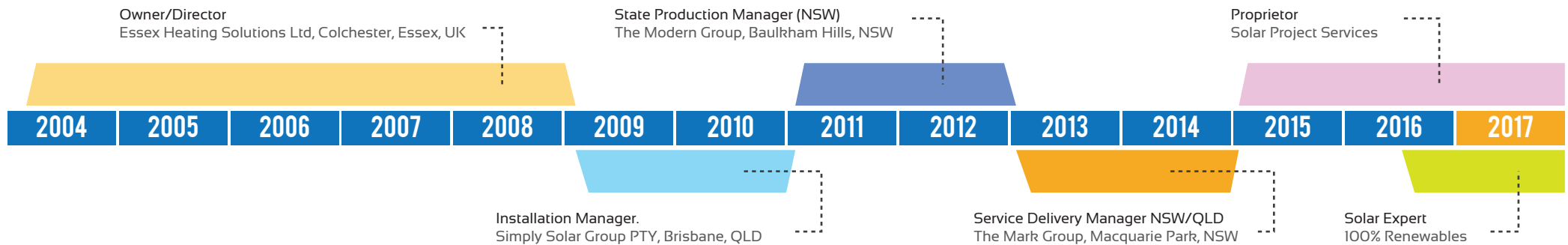
## AREAS OF EXPERTISE

- Multi-level stakeholder engagement
- Technical Project Management
- Business Development
- Solar photovoltaic design and implementation
- Negotiation
- Conflict resolution

## PROFESSIONAL QUALIFICATIONS

- 2015 PRINCE2 Practitioner – project management professional
- 2013 Licensed CEC Solar Photovoltaic Designer (Elec engineering. TAFE NSW)
- 2012 Cert IV in Renewable Energy
- 2010 Cert IV in building and Construction Queensland and NSW Gas License
- 2009 Queensland and NSW Gas License
- 2003 Corgi registered gas engineer UK
- 2005 Energy efficiency level 3 - City & Guilds, UK

## PROFESSIONAL QUALIFICATIONS



### PROPRIETOR / Solar Project Services

- Project Management of 9000 Solar DC isolator replacements across NSW/QLD/WA in 2015, liaising directly with the manufacturer following a national product recall creating a robust national contractor network and process to effectively protect the manufacturer from exposure to further site product failure.
- Providing a consultation role to a leading Telecommunications company in the design and roll out of their first off grid sites.
- Advisory role for a NSW council on the implementation of solar PV at various council assets.

### STATE PRODUCTION MANAGER (NSW) / The Modern Group, Baulkham Hills, NSW

- Reporting directly to the General Manager delivering monthly installs in excess of \$1million
- Technical training of sales staff
- Managing installations to completion ensuring full client satisfaction
- Training office and field based staff in the important skills needed to ensure customers are serviced to the highest standard.
- Providing national technical support and product development for solar thermal products.

### SERVICE DELIVERY MANAGER NSW/QLD / The Mark Group, Macquarie Park, NSW

- A member of the senior leadership team responsible for making key decisions in the strategic direction of the company
- Increased production output by 300% in 12 months.
- Providing technical training and day to day support to sales teams.
- Development and implementation of in house installation training and standards.
- Providing POC for commercial clients throughout the life cycle of their commercial installations.
- Management of the Solar PV design team consisting of 4 CEC licensed designers.
- Direct report for installation management and technical service teams.
- Liaising with governing bodies across the industry to ensure compliance nationally.

### INSTALLATION MANAGER / Simply Solar Group PTY, Brisbane, QLD

- Securing solar hot water sales to building contractors and domestic end users.
- Managing day to day installation and service works, providing technical and parts support to installation teams

### OWNER/DIRECTOR / Essex Heating Solutions Ltd, Colchester, Essex, UK

- Servicing a contract of installing energy efficient central heating/hot water systems
- Management of 4 permanent employees and 3 full time contractors
- Responsible for contract negotiation
- Managing all aspects of the day to day company operations