

NICOLAS FRANÇOIS





Nicolas is our Senior Consultant - Net Zero Business Transformation. With a Master of Environmental Management in addition to his MBA, Nicolas combines his academic knowledge with 15 years of consulting and project management experience in the field of procurement and business transformation to support the successful delivery of sustainability focused programs.

AREAS OF EXPERTISE

- Sustainable urbanism
- Sustainable procurement

- Environmental management
- Project management

- Stakeholder engagement
- Process improvement

- Strategy development
- Policies and procedures review

EXPERIENCE/TRAINING

The Complete Guide (PMBOK project 2019 management framework) and Methods, Tools and Techniques, Centre for Continuing Education

2016 IS (Infrastructure Sustainability) rating tool certified practitioner, ISCA (Infrastructure Sustainability Council of Australia)

2016 **Ethical Procurement and Supply** certificate, CIPS (Chartered Institute of Procurement and Supply)

EDUCATION

UNIVERSITY OF NEW SOUTH WALES, AUSTRALIA Master of Environmental Management (MEM)

UNIVERSITY OF CINCINNATI, USA 2002 MBA Finance and Marketing

2002 "ECOLE SUPÉRIEURE DE COMMERCE" (ESC) OF **TOULOUSE, FRANCE** Graduate Diploma of Business Administration

MANAGER - NET ZERO BUSINESS TRANSFORMATION 100% Renewables, Australia

100% Renewables is a consultancy known for developing net-zero strategies. We believe in a future when all organisations will be powered from renewables and have zero emissions. Our mission is to drive net profit with zero emissions.

SENIOR MANAGER, PROCUREMENT ADVISORY Grosvenor Performance Group, Australia

Accountable for the delivery of procurement projects, leading a team of consultants, ensuring highest quality of deliverables, overseeing project management activities, and managing the customer relationship.

2008 2009 2010 2011 2012 2013 2014 2015 2016

2006 - 2011

SENIOR CONSULTANT

Carlson Wagonlit Travel (CWT) Solutions Group

2011 - 2012 ----

CATEGORY MANAGER

Portland Group (now Infosys Portland), Australia

Responsible for identifying and delivering procurement improvement opportunities to increase the clients' efficiency and profitability.

2012 - 2015 **- - i**

MANAGER

Project Procure (now Charles Kendall), Australia

Responsible for the delivery of a variety of procurement projects - procurement process optimisation and at-risk project recovery; business development via direct sales.

2015 - 2016 ------

SENIOR PROJECT BUSINESS LEAD

The University of Sydney, Australia

Responsible for fulfilling a dual role as travel category manager as well as of business owner for a full overhaul of travel and expense management

SENIOR CONSULTANT ArcBlue, Australia

Responsible for the delivery of shortand medium-term procurement projects both from a strategy and sourcing consulting perspective.

CASUAL ACADEMIC FOR THE MASTER OF SUSTAINABLE BUILT ENVIRONMENT

UNSW - Faculty of Built Environment

Tutor for the Sustainable Development and Urban Environment Course, a review of innovative approaches to the planning, design and management of the 'sustainable city' with an emphasis on theory, practice and alternatives



1996 FRENCH BACCALAUREATE, FRANCE