



NICOLAS FRANÇOIS



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Nicolas is our Senior Consultant – Net Zero Business Transformation. With a Master of Environmental Management in addition to his MBA, Nicolas combines his academic knowledge with 15 years of consulting and project management experience in the field of procurement and business transformation to support the successful delivery of sustainability focused programs.



AREAS OF EXPERTISE

- ✓ Sustainable urbanism
- ✓ Sustainable procurement
- ✓ Environmental management
- ✓ Project management
- ✓ Stakeholder engagement
- ✓ Process improvement
- ✓ Strategy development
- ✓ Policies and procedures review

EXPERIENCE/TRAINING

2022 Registered **CLIMATE ACTIVE** consultant with the Commonwealth Government



2021 - PRESENT

MANAGER – NET ZERO BUSINESS TRANSFORMATION
100% Renewables, Australia

100% Renewables is a consultancy known for developing net-zero strategies. We believe in a future when all organisations will be powered from renewables and have zero emissions. Our mission is to drive net profit with zero emissions.

2019 The Complete Guide (PMBOK project management framework) and Methods, Tools and Techniques, Centre for Continuing Education

2019 - 2021

SENIOR MANAGER, PROCUREMENT ADVISORY
Grosvenor Performance Group, Australia

Accountable for the delivery of procurement projects, leading a team of consultants, ensuring highest quality of deliverables, overseeing project management activities, and managing the customer relationship.

2016 IS (Infrastructure Sustainability) rating tool certified practitioner, ISCA (Infrastructure Sustainability Council of Australia)



2016 Ethical Procurement and Supply certificate, CIPS (Chartered Institute of Procurement and Supply)

2006 - 2011

SENIOR CONSULTANT
Carlson Wagonlit Travel (CWT) Solutions Group

2012 - 2015

MANAGER
Project Procure (now Charles Kendall), Australia
Responsible for the delivery of a variety of procurement projects - procurement process optimisation and at-risk project recovery; business development via direct sales.

FEB-JUL 2019

CASUAL ACADEMIC FOR THE MASTER OF SUSTAINABLE BUILT ENVIRONMENT
UNSW - Faculty of Built Environment

Tutor for the Sustainable Development and Urban Environment Course, a review of innovative approaches to the planning, design and management of the 'sustainable city' with an emphasis on theory, practice and alternatives



EDUCATION

2017 UNIVERSITY OF NEW SOUTH WALES, AUSTRALIA
Master of Environmental Management (MEM)

2011 - 2012

CATEGORY MANAGER
Portland Group (now Infosys Portland), Australia

Responsible for identifying and delivering procurement improvement opportunities to increase the clients' efficiency and profitability.

2002 UNIVERSITY OF CINCINNATI, USA
MBA Finance and Marketing

2015 - 2016

SENIOR PROJECT BUSINESS LEAD
The University of Sydney, Australia

Responsible for fulfilling a dual role as travel category manager as well as of business owner for a full overhaul of travel and expense management

2017 - 2019

SENIOR CONSULTANT
ArcBlue, Australia

Responsible for the delivery of short- and medium-term procurement projects both from a strategy and sourcing consulting perspective.

2002 "ECOLE SUPÉRIEURE DE COMMERCE" (ESC) OF TOULOUSE, FRANCE
Graduate Diploma of Business Administration

1996 FRENCH BACCALAUREATE, FRANCE



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